

Attendance: P Toft, S Austin, N O'Farrell, C Collier, D Finch

Apologies: K Bickford

In attendance: M Helmers, S Duffy

Issue	Decision/Outcome
Welcome, Apologies & Conflict of Interest Register	
	The Board meeting commenced at 6.30pm. NO declared her conflict as a Selector as it related to a general business item relating to Dressage Queensland selection proposal.
Approval/Confirmation of previous minutes	
	MOTION 1 (EQ101801)
	"That the minutes and summary of the Board Meetings held on 20 September, 2016 be approved".
	MOVED: P Toft SEC S Austin CARRIED
Financials	
EQ & SC September EOM Financials & YTD	In addition to Redshed commentary, up revenue up and expenditure down. Payment for uniforms from Nominate paid in early October, so this will even out IQ's October financials.
	MOTION 2 (EQ101802) "That the September, 2016 Finance Reports as presented be accepted".
	MOVED: C Collier SEC N O'Farrell CARRIED
Additional revenue – investment options	Membership conversion proposal tabled for discussion. Each of the three proposed projects did not hit the mark and rather than view in isolation a more holistic strategic approach was preferred. It was recognised the current workforce had achieved member servicing improvements for retention, but were not resourced for a more proactive recruitment strategy including a stronger presence at events on the ground with a consistent and compelling offering (including marketing collateral refreshment). The timing to review the value proposition was conducive with a strong appetite by both EA and the State Branches to broaden relevance and survey data to identify opportunity segments. The expectation was to prioritise a more personalised approach building relationship with affiliates in the field and preference for a balanced budget in 2017.



Issue	Decision/Outcome
CEO Report	
Strategic Priority Progress Update	CC tabled discussion paper regarding improving engagement between competitors and organising committees and officials, which was originally presented from an Eventing perspective and endorsed at the sport committee forum in 2015. Options and recommendations were summarised for endorsement for presentation at the 2016 sport committee forum to obtain feedback. Draft Proposed EQ Constitutional changes for 2017 – sought feedback on constitutional changes. SA summarised preliminary results of EQ member survey. Opportunity to raise awareness around products and services. EA have provided some information from their survey for duplicate questions which were tabled and will be providing a summary of the findings on economic impact. KB- defer workshop discussion in her absence. EQ sponsorship revenue \$100k+ (up 25% on 2015), achieving strategic priority target to expand and diversify revenue. Sponsor summary report tabled, optimistic on increasing current property evaluation in 2017, excluding 3 national championships to be hosted (Interschool, Youth and inaugural AAOR).
Communications Trends	Tabled monthly communications trends highlight continued growth in digital reach & engagement.
SRQ 2016-2019 Funding	Mid November expected notification.
Items for Ratification	
Sport Committee Minutes	Noted improvement of Strict liability enforcement which through consistent application will change behaviour over time for widespread fairness. While it is the rider responsibility to know rules, still opportunity to continue raising awareness. JQ – Safety cups at Gympie Show Society noted. Prizemoney for Jumping events in Qld substantial as tabled with Qld delegate at NJC.
	Encouraging to see Eventing strategic session scheduled in November. MOTION 5 "That the September minutes received from Sport Committees". MOVED: N O'Farrell SEC: S Austin CARRIED



Registrations and Approvals "Membership and horse registrations be accepted for September, 2016". Membership growth expanded to 7% on YTD. MOVED: D Finch SEC: C Collier CARRIED Flying minute resolution Nil to report.	Issue	Decision/Outcome
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Warwick Horse trials	Discussion around supporting club with a smooth transition leading up to their AGM.
EQ Annual Awards	Update on EQ awards night January 28. Change venue to Rydges Southbank to keep fresh, costs comparable with previous venue. Eventing Qld scheduled for 19/11 and Dressage Qld 9/12.
Helmet Regulation Update	EA email tabled highlighting regulation update to align with international standards.
Next Meeting	Meeting closed 10.30pm The next scheduled Board meeting to be held on Tuesday 15 November 2016.